

Enterprise desktop/laptop/server and multi-tier pricing £ - April 2004

PRODUCTS AND LICENCES

Sophos Anti-Virus (SAV)

Provides virus protection for desktops, laptops and network servers. Supported client platforms: Windows NT/2000/XP, Windows 95/98/Me, OS/2, Macintosh and DOS/Windows 3.1x. Supported server platforms: Windows NT/2000/2003, NetWare, Macintosh, OS/2, OpenVMS and Unix. Licences allow the use of Sophos Anti-Virus on any combination of platforms.

Sophos PureMessage

Provides options for virus protection, spam blocking and policy-based email filtering Windows SMTP gateways and Exchange email servers. PureMessage's anti-virus (AV) and anti-spam (AS) modules vary in availability by platform and can be licensed individually or together. The AS module currently works with English- and European-language email streams. Sophos continues to offer anti-virus protection for Lotus Notes email servers through Sophos MailMonitor. Pricing is identical to that of PureMessage AV (see enterprise gateway pricing)

WHAT DOES THE LICENCE INCLUDE?

- ✓ EM Library and EM Reporter
- ✓ SAV Admin
- ✓ Remote Update
- ✓ 24/7 telephone technical support
- ✓ SAV interface
- ✓ Multiple sites and operating systems
- ✓ Upgrades to the licensed product
- ✓ Home use

* PureMessage for Unix/Linux is also available. For further details please contact your Sophos account manager.

NO. OF USERS	SAV WITH PUREMESSAGE AV* AND AS				SAV WITH PUREMESSAGE AV* ONLY				SOPHOS ANTI-VIRUS (SAV)			
	1yr	2yr	3yr	5yr	1yr	2yr	3yr	5yr	1yr	2yr	3yr	5yr
Desktop + Server	Anti-virus	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Anti-spam	✓	✓	✓	✓	-	-	-	-	-	-	-
1									99.50	149.25	199.00	298.50
2 - 4									80.00	120.00	160.00	240.00
5 - 9	99.00	148.50	198.00	297.00	84.00	126.00	168.00	252.00	60.00	90.00	120.00	180.00
10 - 14	74.25	111.38	148.50	222.75	63.00	94.50	126.00	189.00	45.00	67.50	90.00	135.00
15 - 24	57.75	86.63	115.50	173.25	49.00	73.50	98.00	147.00	35.00	52.50	70.00	105.00
25 - 49	45.38	68.07	90.76	136.14	38.50	57.75	77.00	115.50	33.00	49.50	66.00	99.00
50 - 99	37.13	55.70	74.26	111.39	31.50	47.25	63.00	94.50	27.00	40.50	54.00	81.00
100 - 199	29.70	44.55	59.40	89.10	25.20	37.80	50.40	75.60	21.60	32.40	43.20	64.80
200 - 499	24.75	37.13	49.50	74.25	21.00	31.50	42.00	63.00	18.00	27.00	36.00	54.00
500+	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA

SECTOR DISCOUNTS (Academic pricing is available separately)

Product type	NHS	Charity	Non-profit
Sophos Anti-Virus (SAV)	50%	50%	20%
SAV & PureMessage bundle	40%	40%	20%

General pricing and licensing guidelines

1. All prices are in £ sterling per user per year and are exclusive of VAT. Minimum order value £50.
2. The greater of: 1) the number of servers and computers protected, or 2) the number of users protected will determine the licence size.
3. The number of computers and servers protected may not exceed the number of users covered by the licence. The number of servers covered by a licence is limited to 10% of the total number of users licensed, with a minimum of one. Additional server-only protection can be licensed. Contact your account manager for further details.
4. PureMessage for UNIX/LINUX is available for 500+ users only. Please refer to your account manager for further details.
5. Multiple gateway platforms can be included. For pricing details please contact Sophos.

SOPHOS

Enterprise gateway pricing £ - April 2004

PRODUCTS AND LICENCES

Sophos PureMessage

Provides options for virus protection, spam blocking and policy-based email filtering for Windows SMTP gateways and Exchange email servers*. PureMessage's anti-virus (AV) and anti-spam (AS) modules vary in availability by platform and can be licensed individually or together. Sophos continues to offer anti-virus protection for Lotus Notes email servers through Sophos MailMonitor. Pricing is identical to that of PureMessage AV

SAV Interface

Enables third-party applications to call the Sophos virus detection engine directly for server-based scanning of emails or other network data traffic. Use of SAV Interface with compatible applications requires separate licensing.

WHAT DOES THE LICENCE INCLUDE?

- ✓ EM Library
- ✓ Graphical user tools
- ✓ 24/7 telephone technical support
- ✓ Upgrades to the licensed product

* PureMessage for Unix/Linux is also available.
For further details please contact your Sophos account manager.

NO. OF USERS	PUREMESSAGE AV AND AS				PUREMESSAGE AV ONLY				SAV INTERFACE Sector discounts do not apply			
	1yr	2yr	3yr	5yr	1yr	2yr	3yr	5yr	1yr	2yr	3yr	5yr
Gateway	Anti-virus	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Anti-spam	✓	✓	✓	✓	-	-	-	-	-	-	-
1												
2 - 4												
5 - 9	57.00	85.50	114.00	171.00	42.00	63.00	84.00	126.00				
10 - 14	42.75	64.13	85.50	128.25	31.50	47.25	63.00	94.50				
15 - 24	33.25	49.88	66.50	99.75	24.50	36.75	49.00	73.50				
25 - 49	26.13	39.20	52.26	78.39	19.25	28.88	38.50	57.75	11.00	16.50	22.00	33.00
50 - 99	21.38	32.07	42.76	64.14	15.75	23.63	31.50	47.25	9.00	13.50	18.00	27.00
100 - 199	17.10	25.65	34.20	51.30	12.60	18.90	25.20	37.80	7.20	10.80	14.40	21.60
200 - 499	14.25	21.38	28.50	42.75	10.50	15.75	21.00	31.50	6.00	9.00	12.00	18.00
500+	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA	POA

SECTOR DISCOUNTS (Academic pricing is available separately)

Product type	NHS	Charity	Non-profit
PureMessage AV/AS	30%	30%	20%

General pricing and licensing guidelines

1. All prices are in £ sterling per user per year and are exclusive of VAT. Minimum order value £50.
3. The number of computers and servers protected may not exceed the number of users covered by the licence. The number of servers covered by a licence is limited to 10% of the total number of users licensed, with a minimum of one. Additional server-only protection can be licensed. Contact your account manager for further details.
4. PureMessage for UNIX/LINUX is available for 500+ users only. Contact your Sophos account manager for further details.
5. Multiple gateway platforms can be included. Pricing available upon request.